



## Services Exploiting SOA and Web Service Technology in Modern Telcos

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Aepona

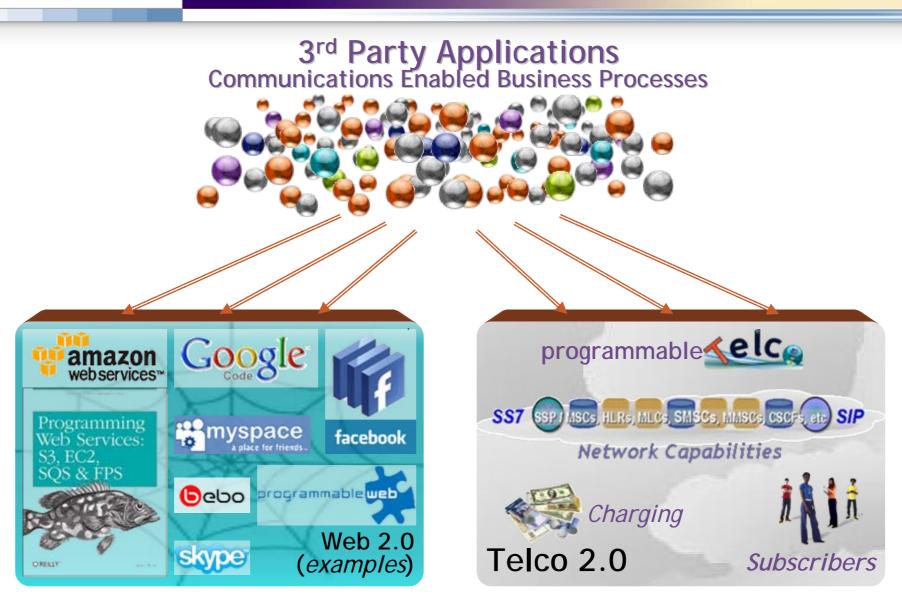
#### **Open Standards Forum 2008:**

Security Challenges for the Information Society

30 September - 3 October | Ditton Manor, Near London



## AEPONA Web 2.0 -> Telco 2.0



OASIS 🔄



What Value Added Assets does the Telco Have?

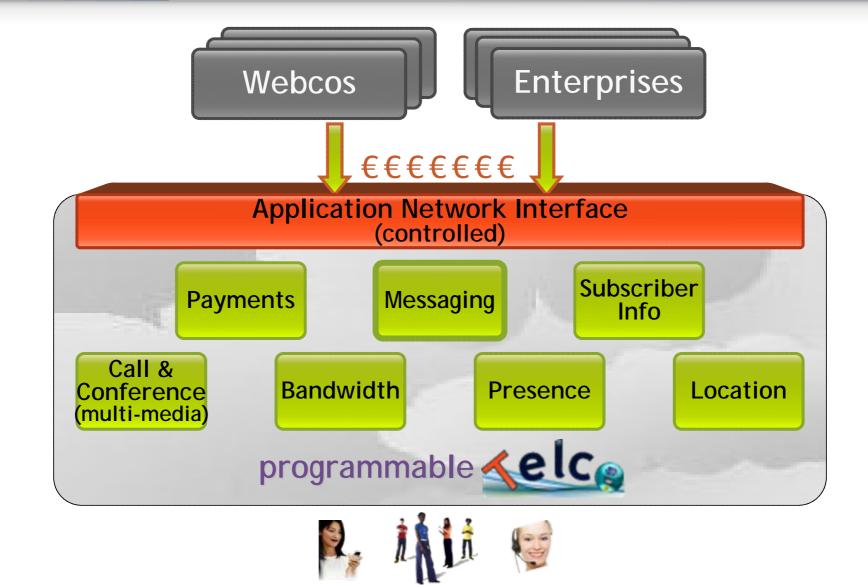


Webcos Enterprises €€€€€€€ **Subscriber Payments** Messaging Info Call & Conference **Bandwidth** Presence Location (multi-media) **Kelc Service Enablers** 



What Is Needed to Exploit Value Added Service Enablers?





Telco Insertion into the Value Chain - Communications Enabled Business Processes



## Three 'killer' capabilities

- Contextual presence, location, etc
  - Dynamic
- Flexible media and conference switching
  - Calls, video, etc
- Intelligent notification services
  - Multiple communications channels
    - Voice, SMS, email, etc



## AND

- Subscriber
  - Payments/charging
  - Information

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**AEPONA** Telecom Web Services

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#### Web services are the modern standard for development of distributed user applications

- Use of web services consistent with IT world
- SOAP/XML based realisation of an SOA
  - Service Oriented Architecture
- Basis for web 2.0

### Web Service benefits

- Flexibility
- Simplicity
- Industry Support
- Powerful tooling available

## Standard Telecom Web Services

- 3GPP / 3GPP2 standards
  3GPP TS 29.199
  - known as Parlay-X
  - Adopted by OMA & GSMA
- Hide telecoms complexity

Understood by 100s of 1000s of today's web and IT programmers

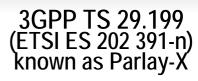
The future of service creation

Much lower development and customisation costs

Easy to Secure Open Service Environment

A set of Web Services, which provide secure, high level access to widely used telecommunications functions

- 1. Common definitions
- 2. Third party call
- 3. Call Notification
- 4. Short Messaging
- 5. Multimedia Messaging
- 6. Payment
- 7. Account management
- 8. Terminal Status
- 9. Terminal location
- 10. Call handling
- 11. Audio call
- 12. Multimedia conference
- 13. Address list management
- 14. Subscriber Presence
- 15. Message Broadcast
- 16. Geo-coding
- 17. Application-driven Quality of Service (QoS)
- 18. Device Capabilities and Configuration
- 19. Multi-Media Streaming Control
- 20. Multi-Media Multi-Cast Control



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## **Exploiting Network Capabilities**

## More being defined

Standards continually enhanced by 3GPP/OMA as requirements for standard web services are identified.

Real uses cases are identifying granularity and enhancement requirements.

# Telecom Web Services Exploitation OASIS (

#### EXAMPLES

### Enterprise / Public Sector

- Communications (Telco) Enhanced Business Processes
  - Workflow Management
  - Logistics & Assets management
  - Address book click-to-dial etc
- Advertising / Marketing

- Providing branded Widgets to increase reach & improve lead generation
- Targeted campaigns with highvalue "click-to-action" calls
- Voice 2.0 Services
  - Adding value to existing voice services, such as context-aware call routing
- Professional, Healthcare, Delivery, Maintenance, etc
  - Automated appointment reminders with call-back

### Consumer / Web 2.0

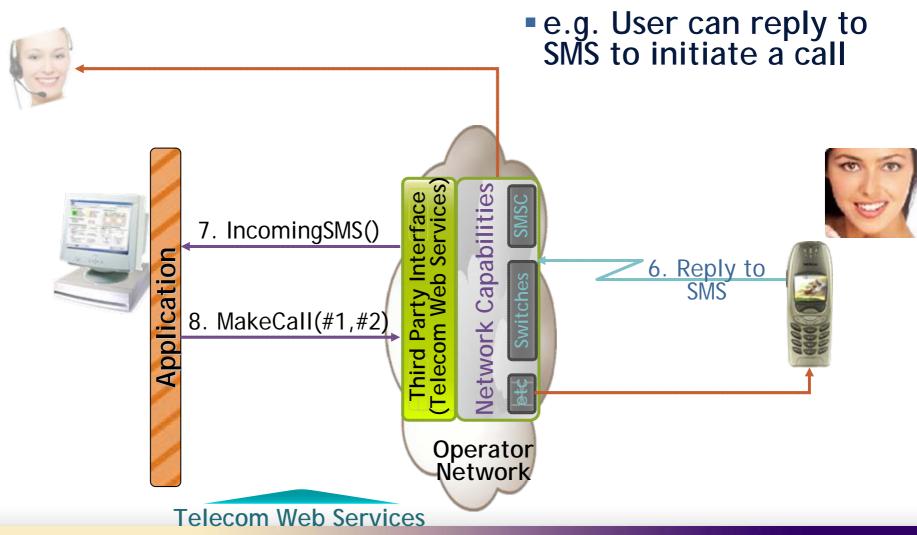
- Social Networking
  - Adding real-time communications features
  - Adding context-awareness (location, presence)
  - Anonymous calling
- Location-based services
  - Family / friends locator
    - Child security is a growing service
  - Services finder
  - Promotions
- Long Tail / Web 2.0 applications
  - Network as a Service
  - Many application categories
    - From widgets to communitybased services
    - Meeting local needs
  - 1000s of applications
    - Sprint has 500 ASPs using its APIs

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Example - Appointment Notification OASIS 3 **Computer to Person Communications** Automated appointment reminder • E.g. dentists, opticians, consultants, etc SMS or audio call 1. Record Might include option for replying appointment To initiate a call to re-arrange eb Services Capabilities erface 2. Day 3. SendSMS( before "Appointment U O appoint-Appointmen<sup>®</sup> tomorrow") ment. tomorrow") Ca Network elecom Applic 5. She 4. Delivery knows<sup>1</sup> confirmation( Operator Network **Telecom Web Services** 

Appointment Reminder - Auto Call OASIS

Computer to Person Communications



Public Sector Property Maintenance OASIS [3]

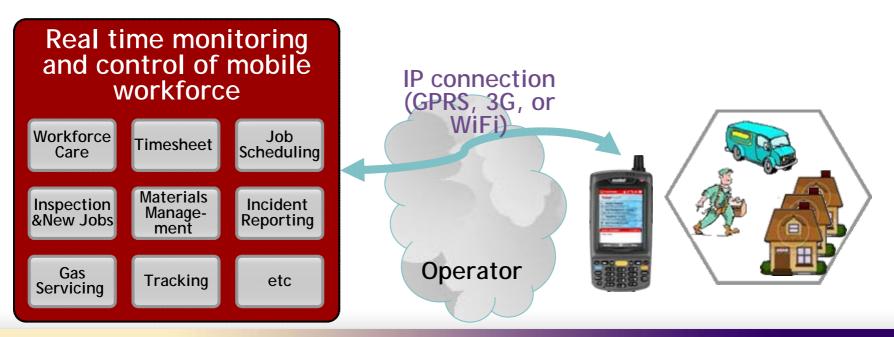
## Typically managing 10,000 - 20,000 properties

- Ad hoc maintenance and repairs
- Safety inspections (gas)
- etc

Specialised application developed by CONSILIUM technologies

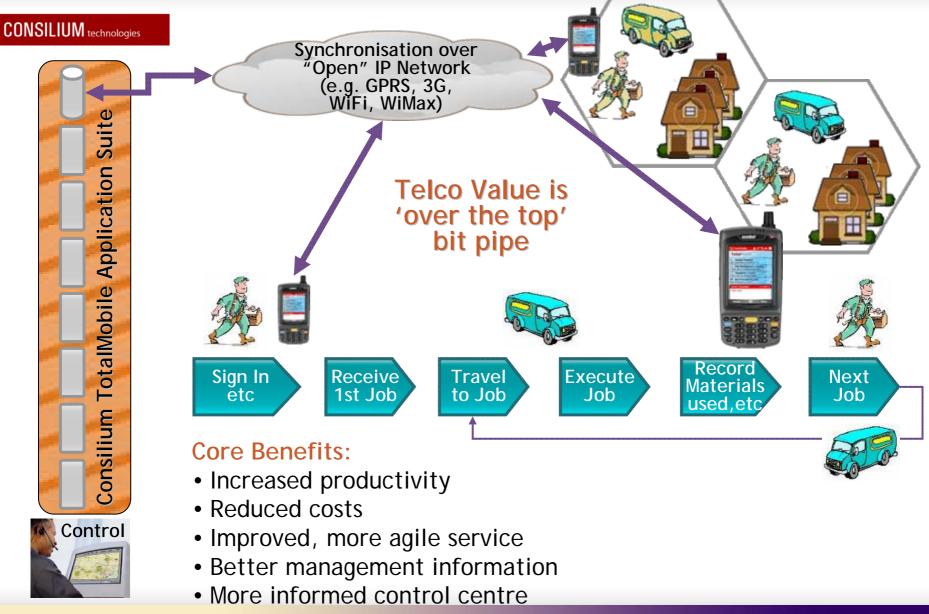
TotalMobile

www.ctechs.co.uk



## 

# Normal Despatch & Housing Repairs OASIS



Appointment reminding - message to household/contact reminding of appointment, with options to reschedule.

- Audio call, with DTMF interaction
- SMS with delivery confirmation, response options for automatic call set-up

- Calls from operative to customer, e.g. to confirm they are in or to say they are late
  - 3<sup>rd</sup> party call as from control centre
  - Anonymity for worker

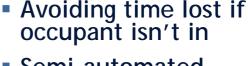
Call

**DNA** 

 Householder may not answer if call not from known number



**Examples of Value add by Telco** 



- Semi-automated rescheduling
- Improved efficiency
  - More jobs / day
- Improved customer care
- Cost reduction



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PONA Examples of Value add by Telco 2 OASIS

- Basic presence handset turned on
  - Otherwise application can only detect active sign-on by worker



- Real-time approximate location
  - Handsets are GPS enabled, but often not connected over IP
  - GPS coverage often very poor & slow
  - GPS drains batteries



- Messaging
  - Reliable real-time communications to/from workers



- Workforce care
- Presence

- Dynamic, automatic job scheduling
  - Cost reduction
- Information transfer
  - E.g. availability of materials with other workers
- Simple messaging



## 

### Telecom Web Services Exploitation OASIS [3] Categories.

#### Some Examples out of 1000s

### **Enterprise / Public Sector**

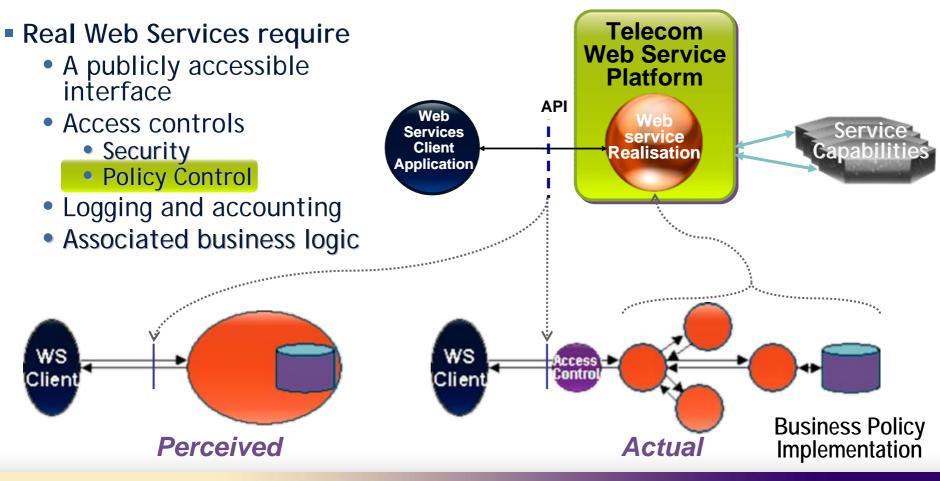
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**Web Service Realisation OASIS** 

- Web service definitions defines the external view (interface) of the web services
  - The definition does not define a web service implementation



- Premium content requested by SMS (e.g. streamed video)
  - Requesting SMS considered auditable request for service
- Users' identity hidden from service provider

Mobile Originated SMS	a)	Hide identity of user (and record request) – a special web service;
	b)	Send modified message to the ASP (standard SMS-X web service).
Initiate Video streaming	a)	Restore user identity. If this is not possible then reject the request;
	b)	Initiate video streaming;
	c)	If successful, invoke the charging service.

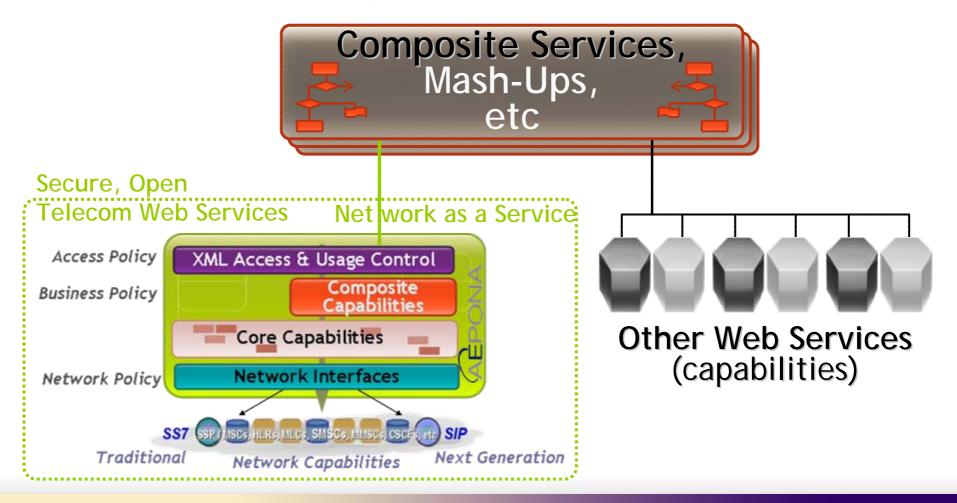
Similar policy might be applied if application did a location request

• Protecting users' privacy

Simple web service 'orchestration' SOA within the exposed Web Service

## **Service Orchestration**.

- SOA service creation, mash-ups, etc use telecom web services
  - External, applications
  - Telecom enabled by *telecom web services*



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## EPONA www.AePONA.com

## OASIS 3

Account settings | Log out



- Headquarters in Belfast, Northern Ireland, UK Offices in US, Canada, Sweden, Ukraine, Russia, France, Germany, etc
- Over 170 employees
- Providing a complete service evolution solution to new and established carriers



Enabling Telco 2.0 business models through Telecom Web Services



PLATFORM

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